

**West Orange Public Schools
West Orange, New Jersey 07052**

BID SUMMARY AND CONTRACT AWARD RECOMMENDATION

On authorization of the Business Administrator formal bids were solicited for Fire Alarm Monitoring Services Bid 17-01. This solicitation was made by advertised Public Notice appearing in the Star Ledger on April 4, 2016.

Bids were sent to the following vendors:

Vanwell Electronics	Triad Security Systems	Haig Services
Open Systems Metro	Commercial Securities	Coskey's
Fire and Security Technologies	Allied Barton Security	Total Fire Safety
Applied Protection Technologies	Open Systems Integrators	
Alarm & Communication Technologies		

Sealed bids were opened and read aloud on Wednesday, April 20, 2016 at 11:00AM at the Administration Building in Room 111.

Those in attendance were:

<u>Name</u>	<u>Firm</u>
John Calavano	WOBOE
Robert Csigi	WOBOE
Kathy McCormick	WOBOE
Jeff Baccht	Vanwell Electronics
Ralph Fernandez	Fire and Security Technologies

Proposals were received for the fire alarm annual monitoring for a two (2) year period and installation of a DSC radio system for each school. Contract period: July 1, 2016 through June 30, 2018. The results are as follows:

Triad Security Systems Union, NJ	1 st year monitoring \$8,580, 2 nd year monitoring \$8,580 DSC Radio System installation \$00.00 Renewal Option Year 1 \$7,800, Renewal Option Year 2 \$7,800	Total \$17,160
Applied Protection Tech Portland, PA	1 st year monitoring \$8,580, 2 nd year monitoring \$8,892 DSC Radio System installation \$9,035 Did not bid on Renewal Option Year 1 or Renewal Option Year 2	Total \$26,507
Fire and Security Technologies Lebanon, NJ	1 st year monitoring \$5,200, 2 nd year monitoring \$5,200 DSC Radio System installation \$23,000 Renewal Option Year 1 \$5,460, Renewal Option Year 2 \$5,980	Total \$33,400
Vanwell Electronics Stirling, NJ	1 st year monitoring \$8,450, 2 nd year monitoring \$8,125 DSC Radio System installation \$32,539 Renewal Option Year 1 \$7,800, Renewal Option Year 2 \$7,800	Total \$49,114

Recommend award of a contract for the fire alarm annual monitoring and the installation of a DSC radio system for each school/building (13) to Triad Security Systems, Union, NJ for a total of \$17,160 for a two (2) year period with two (2) one (1) year renewal options.

Triad Security Systems has two renewal options.

2018-2019 Fire Alarm Monitoring with DSC radio system \$7,800

2019-2020 Fire Alarm Monitoring with DSC radio system \$7,800